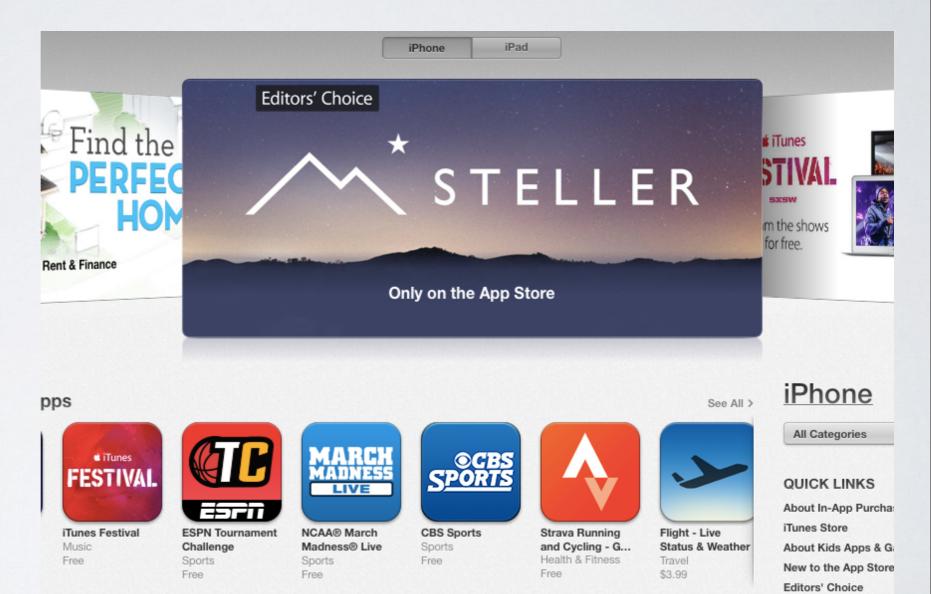
# APP MARKETING BASICS

# APP STORE PACKAGES

- App icons
- App store copy
- Screenshots



App Collections

Game Collections

Apps Made by Apple

### App Icons

- What's going to draw your user's attention?
- · What's been done before?



\$1.99 -



Reloaded \$1.99 -



\$3.99 -







Weather Channel









Elite - NOAA Hi-... \$2.99



\$2.99



\$9.99



11. AccuWeather Platinum -... \$2.99 -





\$0.99



\$4.99



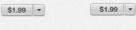
16. Fahrenheit -Calendar Weather and... \$0.99 \$0.99



17. Windfinder









19. NOAA Weather Alerts -... \$3.99 -



20. Perfect Weather - NOA... \$2.99



\$0.99

21. Phases of the Moon \$1.99



22. Fishing Deluxe - Best Fishing... \$2.99



23. Weather Line -Accurate... \$2.99



24. NOAA Snow Forecast -... \$1.99



25. World Radar -NOAA Weather...



Weather Radio Pro \$1.99 \$3.99







35. River Watcher











31. My-Cast





33. Thermo-Hygrometer...



\$1.99

34. Doge Weather



### App Store copy

### Description

Can you stop the dastardly Dream Meanies from ruining Edgar's dreams?

Young Edgar is sleeping like a baby and having delightful little dreams. But the dastardly Meanies are out to ruin all that.

Round up the Meanies before they dash Edgar's dreams. And watch out for the Night Terrors! Fortunately, the Power Naps are here to help.

More dreamy bits:

- \* 5 unique Meanies, with different colors and powers
- \* 2 delightful power ups (Power Naps)
- \* 2 fiendish power downs (Night Terrors)
- \* All original art and soundtrack
- \* Integrated Scoreloop leaderboards

Find out more about Dream Meanies at http://dreammeanies.com.

Follow @smplanetdigital for app updates and other news.

For Dream Meanies support please email info@smallplanet.com.

#### Description

Featured in the App Store "Best of 2012" Collection

"Clear's interface is elegant and clever..." - The New York Times

"Clear is quick, simple, intuitive, and perfect for busy people" - Gizmodo

"If you're regularly turning to a simple to-do list app... Clear is definitely going to wow you." - TechCrunch

Life is messy. Keep it together with Clear, an amazing new app for list-keeping that is unbelievably simple, quick and satisfying to use.

Clear is designed with simplicity and flexibility in mind and works great with any list you throw at it!

Try it with a:

- · Personal to-do list
- Shopping list
- · Quick notes list for phone numbers and things
- · List of movies to watch, or books to read
- · Guest list for that party
- · Bucket list for those big life goals

We became obsessed with how to simplify our lives without adding clutter... Our solution is Clear.

Give it a try and tell us what you think.

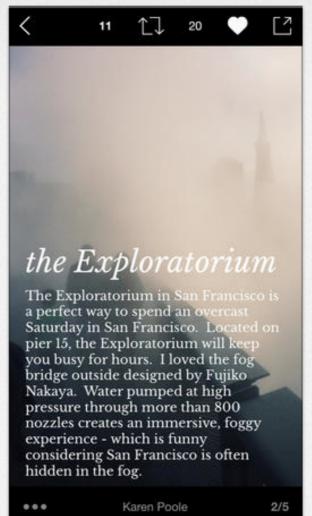
Clear for iPhone is not affiliated with or endorsed by CLEAR Wireless.

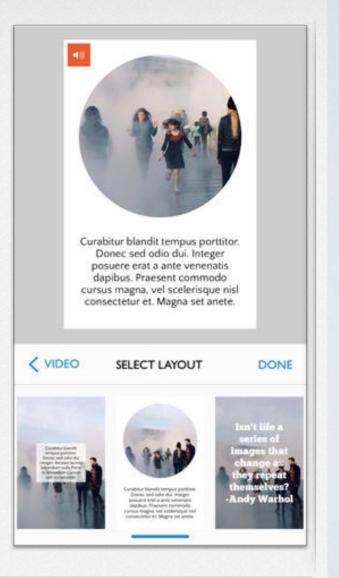
### Screenshots





EXPLORATORIU





Assume no one reads the app store copy!

### Screenshots

#### App Store > Productivity > Realmac Software



Download

This app is designed for both iPhone and iPad

★★★☆ (304)

Rating: 4+

#### LINKS

Privacy Policy Developer Website

© 2014 Realmac Software Limited

#### Clear - Tasks & To-Do List

Realmac Software >

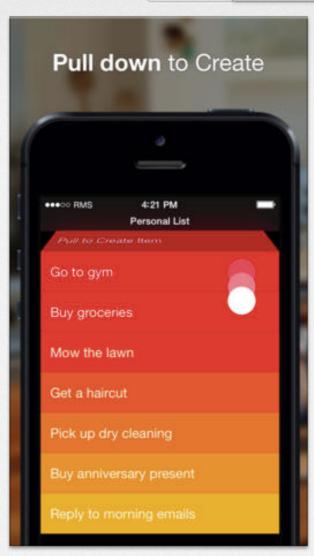
Details

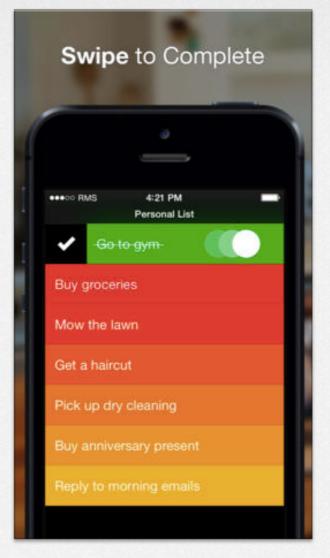
Ratings and Reviews

Related

**Screenshots** 

iPhone iPad







### Screenshots



#### Dream Meanies

Small Planet Digital - March 6, 2013 Arcade

Install

+ Add to Wishlist

1 This app is compatible with all of your devices. Offers in-app purchases

8+1 +3 Recommend this on Google













#### Description

Can you stop the dastardly Dream Meanies from ruining Edgar's dreams?

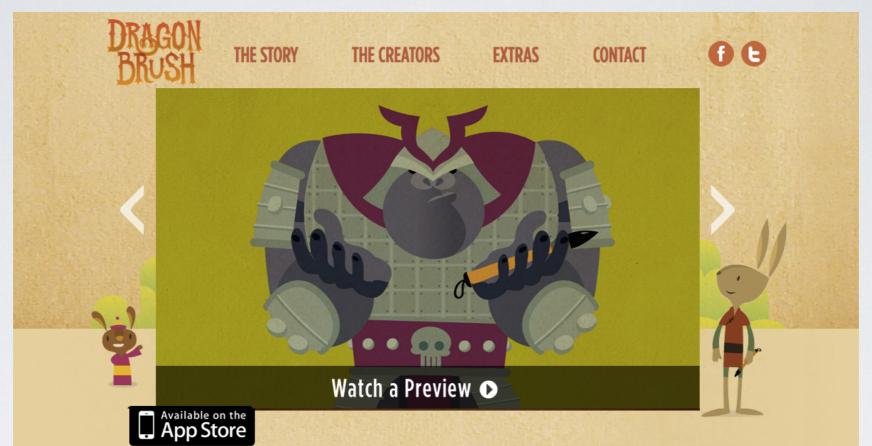
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- \* 2 fiendish power downs (Night Terrors)
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- \* Integrated Coordinan landerhoords

# MAKE A WEBSITE



## A new interactive storybook for iPad and iPhone.

Featuring narration by Matt Berninger and music by Aaron Dessner and Bryce Dessner, from the acclaimed band, The National.

Download Dragon Brush

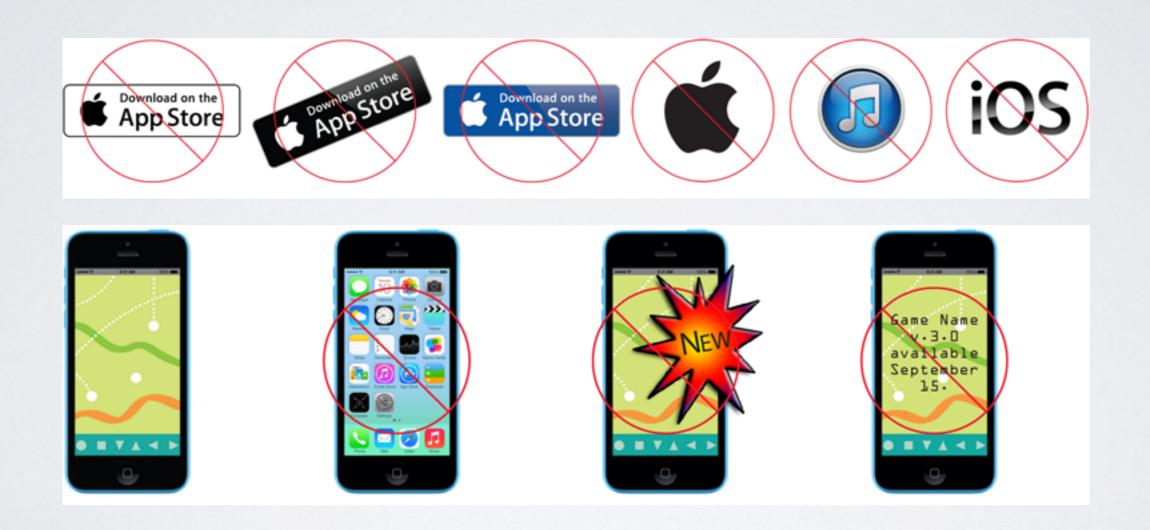




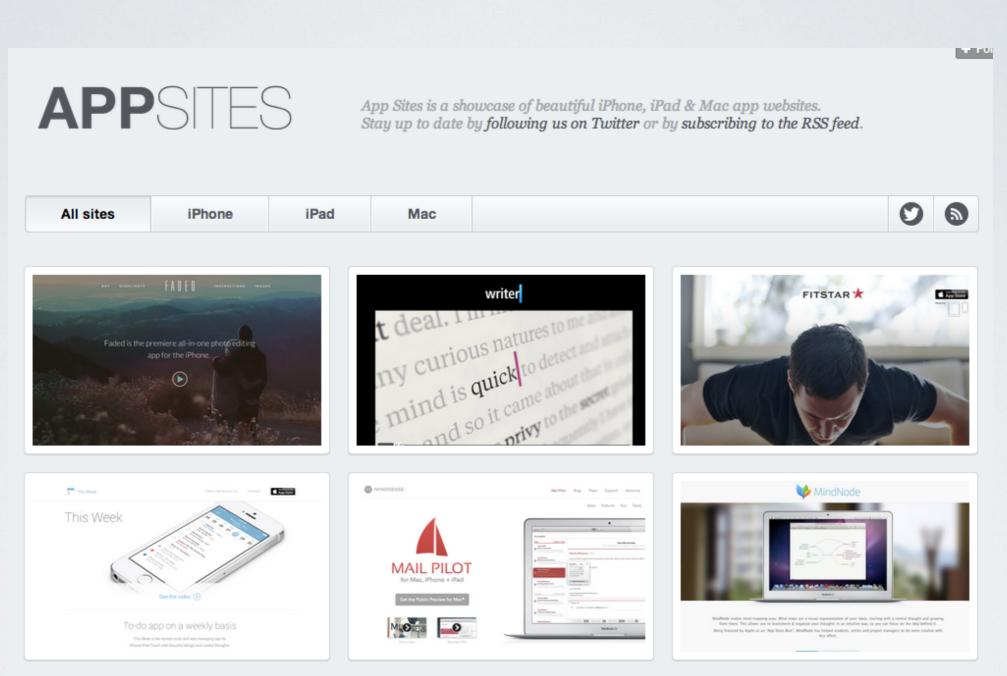
#### THE STORY

Based on a traditional Chinese folktale, Dragon Brush is the story of

## Keep in mind: there's a "right" way to showcase your app

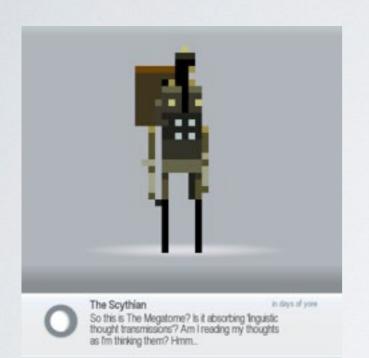


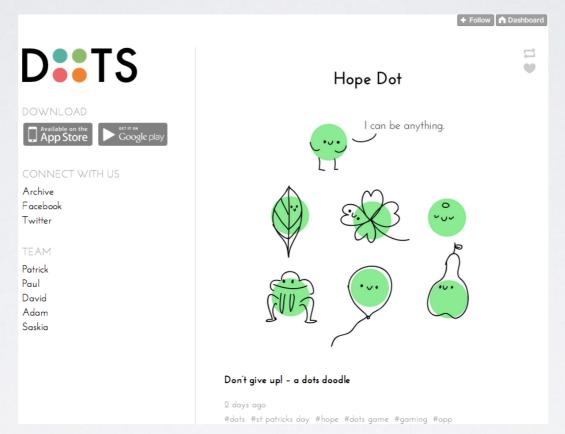
### Appsites.com is a great source for inspiration!



Screens 3.1

# USE SOCIAL MEDIA





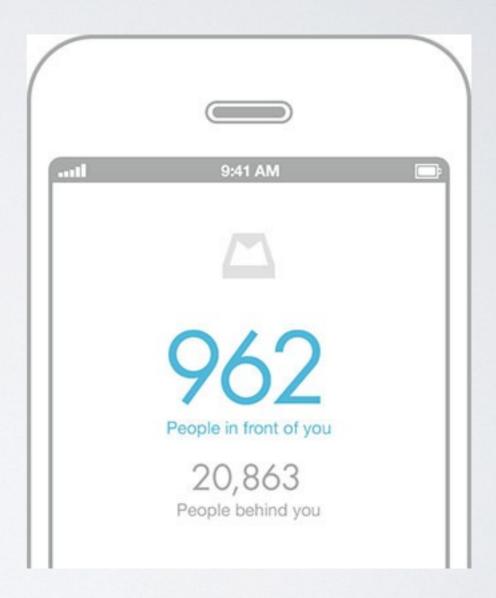






## MAKE 'EM WANT IT

- Mailbox did two things:
  - A limited supply makes things feel exclusive and scarce
  - It can also serve a practical function on the backend



## PRESS

- · Write a press release & pitch it!
- Offer up promo codes so people can review your app
- Target blogs and publications that have written about similar apps

# APP STORE REVIEWS MATTER

- When was the last time you bought/downloaded an app that was poorly rated?
- Encourage everyone you know to download and rate!
- Include a rating reminder in your app, but don't be annoying about it.